



PRESIDENT'S REPORT 2017

On behalf of the Board I am pleased to be able to present this report to the members. Although our financial reports are showing a loss of \$342,600, members will note that this result is due to a significant increase in depreciation. This has occurred following the Board's decision to review all of our assets and adopt more meaningful depreciation rates. Although this policy has resulted in a large loss this year it will allow for a more accurate value of these assets in future years. The club continues to trade extremely well with bar and gaming income increasing during the year.

BOARD

In March 2017 the Board and senior management held a 2-day Strategic Plan session to set our direction for the coming years. The most significant outcome was the need to grow our income, especially in the clubhouse. To achieve this, a number of plans were agreed upon and many of these have been implemented in 2017. Thank you to the Directors for their input into this process, it has given us a clear understanding of what we believe can be achieved by the club.

CLUBHOUSE

As a result of the Strategic Planning meeting, some projects were fast-tracked to drive additional revenue in the club. New furniture in the restaurant, new gaming machines, remodelling the gaming lounge, new meeting/conference room and a strong focus on promotion and entertainment. The results of these decisions have been excellent in last few months with a considerable increase in turnover. The replacement of the clubhouse roof was an unplanned project. We had hoped to delay this for 2 – 3 years, but the deterioration in the condition of the roof left us with no option but to go ahead with this project in 2017.

COURSE & GOLF

Other than a 6 week wet period early in the year, members and visitors have been able to enjoy good conditions on the course. Improvements continue to be made as funds permit. More paths have been completed, the 17th green replaced and bunkers upgraded. Many dead or dying trees have been removed and the trimming program along the fairways has continued. Thanks to Kent Smith and his staff for their efforts throughout the year.

My thanks also to Duncan and Mitch in the Pro shop for their assistance to members during the year.

CATERING

In March 2017 we appointed new caterers to the club. Chris and Eduardo have extensive catering experience and have provided a fresh new feel to our restaurant. Excellent menus and quality meals have proved very popular with members and guest and their theme nights have been an outstanding success.

MEMBERSHIP

Declining golfing membership numbers and a reduction in competition fields are a concern to the Board. Although the decline is small, it is a trend that we need to reverse. The residential developments in our area will be the prime target for future membership promotions for both golf and social memberships.

STAFF

In recent months a few of our senior staff have moved on to new challenges. Rewa and Toni in the office and Lynne from the bar have all been with the club for long periods and were valued employees. We have recruited well with their replacements with new ideas and a strong commitment to the



success of the club. David Lulham, General Manager, has been with us for 15 months and has provided strong leadership and a desire for the club to grow and prosper. He is driving a culture within the club that will enhance our reputation and provide improved services to members.

DEVELOPMENT OPTION

The club has been approached by RFBI to consider a co-development on the club's land which would include retirement and aged care facilities as well as full clubhouse, pro shop and members facilities. The proposal has not been progressed in any way and there has been no commitment by the club to proceed. The Board is making relevant enquiries to determine if the proposal is a viable opportunity for the long term future of the club. The proposal will not affect the golf course.

Members will be notified of developments as they occur and where necessary, information sessions will be convened. No agreements will be entered into without the approval of the voting members of the club.

The club is in sound financial position and with plans that have been put in place in 2017 I believe we can look forward to the coming years with confidence. I would like to thank all members for their support and I wish you all a very happy and successful 2018.

Ian Spielvogel
President
Wyong Golf Club



TREASURER'S REPORT 2017

It is with pleasure I present my first financial report to members for the year ending 30 September 2017. This has been a year of many changes; the first and most notable is that we have recorded a loss for the period, something that has not occurred for many years. This amounts to the substantial figure (amount) of \$342,600 before revaluations. This has been brought about almost in entirety by the Board's reassessment of depreciation over probable life expectancy of the asset. Our equipment and buildings are ageing, and this reassessment needs to be done on a regular basis as required by the accounting standards.

In addition, we accelerated the roof replacement which necessitated the write-down of the remaining value of this asset. Also, machinery which was expected to last longer based on hours left on the machine clock "died" necessitating a write-down to nil of that machine. This resulted in depreciation in 2017 of \$681,782 compared with \$329,364 the previous year. This "non-cash" correction is the main portion of the deficiency. A revaluation of our land value has been carried out and included in our accounts. Unfortunately, accounting standards preclude us from entering this value in its entirety in this year's accounts, but the balance sheet shows an improvement in members equity of \$1,400,464 over the 2015 figure.

Scrutiny of the accounts reveal that revenues increased or remained approximate levels of the 2016 year, notwithstanding the disastrous 10 week period of wet weather that stretched from February to April. During this time the course was all but closed and clubhouse trade was very restricted. Expenses were generally maintained within the previous period's range apart from staff costs which have risen. These were spread across the various departments and are being closely monitored. Accounting fees have increased with the introduction of new accounting software.

Another area of change is the realisation that Wyong Golf Club's activities are no longer purely as a golf club. Rather, we have morphed into a registered club that supports golf and our golfing members. With that in mind, the Board decided to concentrate in the short term on improving clubhouse facilities in an endeavour to generate greater revenues. This resulted in new caterers being appointed and refurbishment of restaurant furniture. For the first time in recent memory, the Club is now receiving rental income from this area as well increased bar and gaming sales. The second area that received our attention is the gaming room with a new poker machine layout, new machine bases and chairs. This has had a profound effect in recent months with record turnover being recorded over the first two months of the new financial year. This is an area on which we will be further concentrating our promotional efforts.

Other projects have been identified as requiring repair or replacement are replacement of the clubhouse roof (\$250k plus), replacement of the course irrigation system (\$1m plus), a new golfing members computer system and new point of sale equipment, and course machinery replacement program. The roof has just been completed at the time of writing, a much needed upgrade. We replaced a greens mower during the year and look to keep the machinery replacements up to date.

I wish to thank our General Manager, David Lulham, for his and his staff's assistance in the carrying out my duties since my election in February.



I shall present this report at the Annual General Meeting but am happy to discuss all matters financial with members at any time.

Geoff Perkins
Treasurer
Wyong Golf Club



CAPTAIN'S REPORT 2017

Welcome members to the Captain's Report for 2017. Another successful golfing year was made possible by the efforts of Kent Smith and his team under challenging conditions with an extremely dry winter. Despite the necessity to have preferred lies for our major events in September and October, the green staff enabled us to play on greens that rolled truly and were the envy of the Coast. We thank Kent and his staff for their continued commitment to presenting the course in the best condition possible. Keep up the good work!

As usual, the year kicked off in January with the District pennant competition. The chance to play team contests in match play format against other clubs on the Coast was relished again by those members who were selected to represent Wyong Golf Club. Whilst our A Grade and C Grade teams acquitted themselves strongly, it was our B Grade team who excelled this year, going on to win the title! Congratulations to the squad of Ray Anderson, Luke Bacon, Doug Burns, Kerrod Ferguson, Tony Newcombe, Paul Taylor, Ben Unger and Ken Vaughan together with their manager, Grahaeme Anderson. Thank you to all players as well as A Grade manager Mitch Pryor and C Grade manager Brian Hore, their assistants and supporters for giving up their time on behalf of the Club.

Also held early in the year was the District Singles Championship, this year played at Koindah Waters. Congratulations to Ethan Forsyth who claimed the title by two shots with a par round of 72. Ethan was also the Champion of Champions whilst Richard Dewberry won the Senior Champion of Champions title.

Following on from the District Singles Championship, the Anthony Lamaro Match Play title was contested throughout the year. Wyong was strongly represented with both Craig Wickham and Ben Ward reaching the semi-finals. However, it was Jason Hyde who came out on top, beating Cobie Campbell of Magenta Shores in the final. Congratulations, Jason!

For the second year in a row, Wyong hosted the JNJG Junior-Am, an event which allowed members, sponsors and visitors to play in an Ambrose format with some of the elite junior golfers in NSW. The day was another unqualified success. Thanks are due to our JDO Leon du Chateau who liaised with JNJG and WGC staff to prepare for the event. Whilst on the subject of juniors, we are now fortunate in Dylan Grogan, Eden Middleton, Braith Hyde, Danny Pedzikiewicz and Brad Jones to have five juniors in A Grade. We look forward to these young golfers representing Wyong in the 2018 Junior Pennant. Thanks are also due to our pros Mitch and Duncan for their continued efforts in coaching budding young golfers in the Thursday clinics.

Our Masters Pennant team experienced much success this season, reaching the State final before ultimately being beaten by Cumberland in the final at Castle Hill in early August. Despite the loss at the final hurdle, it was a campaign to be proud of with the team winning their local division undefeated before winning three knockout matches in Sydney. Thanks to all players for their efforts, especially David McClelland, who managed the squad. A special mention to the evergreen Jack Parker, who went through the season undefeated at the age of 76!

The two marquee events for the year that always keep the Match Committee busy are the Wyong Open Amateur and the Wyong Pro Am. As was the case last year, these events were held in September and October and the major greens renovation was held off until November. Once again this proved to be a



successful formula, allowing the greens to be presented in a firm and true condition for the months leading up to and during these major events.

The course for this year's Wyong Open Amateur was presented with greens which were slick and challenging, to say the least. The event, which attracted a field of 223, was won by Kaine Andres of Moore Park with a fine score of 73. He just edged out our own Eden Middleton by one shot. I know Eden was disappointed but he can be justly proud of finishing runner-up. His game has come on strongly in the last couple of years and a big win must surely be just around the corner.

Later in September the Wyong Senior Open was held, this year attracting a field of 65, up by more than 40% from last year. Our own Steve Dashwood emerged as the winner with a fine score of 74.

This year's Ausbrokers Wyong Pro Am was again well supported by professionals and members. Once again there was a full field of professionals with some having to be listed as reserves. Special thanks are due to Bob White of Ausbrokers, our major sponsor, as well as all other sponsors. The event would not have been possible without them and much hard work from our General Manager, David Lulham, behind the scenes. We are also indebted to Mitch and Duncan for all their help throughout the day to ensure that the event ran smoothly. This year's event was hotly contested with Toukley trainee Robbie Hogan and seasoned Canberra professional Matt Millar finishing as joint winners on a score of 7 under par.

Our 2017 Club Championships were once again well supported with Ethan Forsyth recording a 65 on moving day and eventually winning by a margin of 15 shots. Richard Dewberry was runner-up as well as Senior Champion for the second year running. A new name appeared on the Junior Champion trophy in the form of Dylan Grogan, who thoroughly deserved his victory.

In early November Wyong hosted the Challenge Cup in damp conditions. Credit to our team of Theresa Lonergon, Helen Alexander, Yvonne Sorenson, David McClelland, Mark Osborne and Dong-Boo Kim, who braved the conditions and emerged victorious. Well done!

This year's winners were:

Gascoigne Memorial Trophy:	Garry Ives
Club Trophy:	Ken Dowse
Captain's Trophy:	Peter Tant
Professional's Trophy:	Peter Launt
President's Trophy:	Trevor Tynan
Midweek C Grade Champion:	Robert Browning
Midweek B Grade Champion:	Paul Garnam
Midweek A Grade Champion:	Tom Aafjes
C Grade Gold Medal:	Gary Benterman
B Grade Gold Medal:	Mark Osborne
A Grade Gold Medal:	Brodie Baxter
Team Knockout:	Michael Williams & Grant Dowling
Singles Knockout:	Bryce Goldsworthy
Mixed Foursomes Champions:	Ethan Forsyth & Erica Bond
C Grade Men's Foursomes Champions:	Don Paterson & John Callen



B Grade Men's Foursomes Champions:	Tony Newcombe & Paul Taylor
A Grade Men's Foursomes Champions:	Craig Wickham & Ethan Forsyth
A Reserve Scratch:	Mark Newbury
Outstanding Junior:	Braith Hyde
Junior Champion:	Dylan Grogan
Senior Champion:	Richard Dewberry
C Grade Champion:	Ray Whittaker
B Grade Champion:	Luke Bacon
Club Champion:	Ethan Forsyth

Throughout Australia there is a downward trend in participation in club competitions. Unfortunately, Wyong is not immune to this. Numbers for Saturday competitions are down slightly (averaging 175 compared with 182 in 2016). The Match Committee continues to strive to serve the wishes of members with respect to competitions. A Tuesday Medley competition has been available for members in the past year. Also, underway over the daylight savings months is the nine-hole Friday Skins, which will culminate with a final in March. This year saw us welcome several ladies as seven-day members, enabling them to play in a competition on Saturdays. Whilst the numbers are still small, we hope that more ladies take advantage of this opportunity in coming months.

The Match Committee is currently in the process of drawing up the calendar of golfing events for 2018. In the main it should look familiar. However, we are endeavouring to listen to feedback and introduce a little more variety whilst preserving the traditional events that we have held for many years. For the last few years it has unfortunately become clearer that the Annual Presentation has been receiving less and less support. Consequently, rather than holding a presentation at the end of the year, in 2018 we will be presenting trophies to winners as events occur throughout the year.

As most are aware the last half of the year I left most of the Captains duties to the match committee due to being unwell, and I thank them unreservedly for their extra efforts. I have made a decision to not re-stand for a position on the board next year and focus on getting my health back in check. I was elected to the board in 2005 and its been such a rewarding experience and I thank the members for their support.

Craig Wickham
Captain
Wyong Golf Club



GREENS REPORT 2017

It gives me pleasure to bring to you the Greens report for 2017. This year has seen the continuation of the paths project which will help the playability of our course in wet conditions. Also keeping carts on paths will help with the growth of grasses in important areas around the greens.

Dead tree removal and tree branch lopping is also an important part of our plans. Tree removal in areas around tees and greens will see the sustainability of the course.

The 6th green was brought back into play and the 17th renovation completed. The 17th green was brought back in play and is now one of our most interesting greens on the course. Both of these greens were designed and built by course super Kent Smith who has done an outstanding job.

We are currently developing a 5-year plan for the course with bunker upgrades, pathways, tee rebuilds and course watering are some of the items on the agenda. As projects come up we will inform members and will all depend on funds becoming available.

This year we are also undergoing some important upgrades to the agronomy shed. With new amenities already completed and other important compliance issues to be actioned.

As a committee we always strive to provide a course we can all be proud of and no decision is made lightly. I would like to thank the current greens committee of Murray Shaw, Craig Wickham, Stuart McLellan and Keith Pitty for their assistance this year.

On a particularly sad note Craig Wickham has decided to stand down from the board. I would like to thank Craig for his assistance and support over his time on the board. Craig's attitude really epitomises what the Wyong Golf Club is all about.

To the mid-week volunteers thank you for hard work during the year. And finally to Kent Smith and his greens staff thank you for your work this year.

John Witten
Greens Chairman
Wyong Golf Club



House Report 2017

During the year the Club House has seen plenty of changes and improvements, some of these improvements have been forced upon us, and some are a result of our strategic planning. For the past 10 years or so major capital expenditure was deferred on the Clubhouse and maintenance deferred for as long as possible. I have listed below some of the improvements made during the year.

- Pro shop has been painted (external)
- Bar Area has been re-arranged and coffee machine installed
- Kids corner installed in auditorium
- New Caterers appointed and started themed meal nights; Burger Night, Schnitzel Night, Surf and Turf Night, American Night
- Restaurant layout and furniture updated
- Restaurant re-painted
- Poker machine Area redesigned to provide new board room and user-friendly gaming room
- Introduction of Members Entertainment Nights – FABBA Abba Tribute, INXS Tribute, Foo Fighters Tribute, Bad Boys
- Poker machine room updated with new furniture and new machines installed
- New Reception area - meet and greet.
- New sign in technique using licence scanning technology.
- New Roof and Air-conditioning Unit installed

Main improvements which I would like to highlight include:

The appointment of our new caterers and the Restaurant renovation which resulted in an immediate increase in patronage through the restaurant, which flows through to the rest of the club.

The renovation of the Poker Machine Room saw immediate results from August onwards with turnover increasing from the first month and is still showing signs of improvement.

The appointment, last year, of an Event Coordinator and the commencement of Member functions which have been well received and supported.

I would like to thank the David Lulham (General Manager) and his staff, especially Rachael Potter (Events Coordinator) for their support during the year, also members of House Committee, Stuart McLellan, Leon Du Chateau, Geoff Perkins and Judy Wicks for their contribution and time.

Finally, I would like to thank the Members for their continued support during our transition and for supporting our functions which we put on for the benefit of the members.

Murray Shaw
Clubhouse Chairman
Wyong Golf Club