



Presidents' Report

Dear Members,

2019 has been another successful year with the club achieving a profit of \$88,199 (2018 \$63,896).

This has been achieved through increased revenues in most areas. While this is a satisfactory result, we need to improve profitability and cash flows significantly to provide funds for major capital works on the course and in the clubhouse.

Discussions are continuing regarding a proposed development with a joint venture partner. A meeting with senior Central Coast Council staff in the near future will give us a greater understanding of the land we will be able to use and what we will need to do to get the necessary approvals to proceed with the development. Following that meeting we will fast track discussions with prospective development partners. Members will continue to be informed of progress with information sessions being arranged as necessary.

Membership and competition participation have increased this year due to two factors.

1. New members joining our club following extensive promotions through social media. Many of these are under 40 and will be the future of the club.
2. The unfortunate closure of Morisset Country Club. Over 100 Morisset members have joined Wyong and I am pleased that we have been able to give them a new "golf home". I am sure you will enjoy your golf and social activities here.

The details of our finances are set out in the Annual Report and I encourage all members to read the report. The Finance Director and the General Manager have provided details of our finances in their reports. At our Strategic Planning meeting, the Board has set out the priorities for capital expenditure during the next 5 years. The major course expenditure will be irrigation, water storage and upgrades to the machinery shed. These projects will be in vicinity of \$2 million so it important for us to ensure that we are generating considerably more income from golf operations.

Improvements continue to be made on the course with bunker upgrades, additional paths and tree removal and trimming. The course has been outstanding through the year and Kent and his staff are to be congratulated on their efforts. The extremely dry weather in the last few months has created challenges for the staff, but the tees and greens have been maintained in good condition.

All of our Directors are extremely active in the management decisions made by the Board. It has been a very busy year for us with a number of additional meetings and the Strategic Planning session. Thank you all for the time you have committed to our club and your input. Tony Newcombe has advised the Board that he will not be seeking re-election. Tony has served on the Board for 10 years and has always been a strong contributor at meetings, both at Board and Sub-committee level. Thanks Tony, all the best in your retirement.

I would like to thank all of our staff for their dedication and the high quality of service they provide to members and visitors. A special mention to our General Manager David Lulham. I greatly appreciate his advice and support and his assistance in providing valuable information to the Board.



Thanks also to our Professional Mitch Pryor and his staff and our caterers Chris and Eduardo. Both of these areas are vital to the club's success.

The club has a very strong financial base which we can build on in the future. Changes need to be made to improve profits and new income streams need to be developed to ensure growth and long term success. Our Strategic Plan has set out goals for the coming years and it is up to all of us to strive to achieve them.

Thank you to all members for your support during the year. My best wishes to you all for a very happy and successful 2020.

Kind Regards,

Ian Spielvogel

President



Finance Report

Dear Members,

It is with pleasure that I again present my financial report for the consideration of members. Trading during the year produced mixed results with the final profit of \$88,199. This compares with a profit of \$63,896 for the previous year. However, this level of profit falls far short of that required to allow the Club to carry out the major renewals, such as clubhouse improvements to current standards, green shed facilities to required standards, and a new irrigation system with an adequate water supply. It is for this reason that we continue with our efforts to seek alternative revenues on a long-term basis to ensure the longevity of the Club. More regarding this is contained elsewhere in the Board reports.

Analysis of the reports show that clubhouse operations subsidised golfing operations (as happens every year) by approximately \$286k this year. This figure is derived by including all golf membership subscriptions in course income and allowing for 50% of administration costs to be allocated to golfing operations. This demonstrates how well-off we members are here at Wyong Golf Club with our cost of playing golf.

The past year has brought continuing change to the Club. Firstly, the closure of Morisset Golf Club resulted in 123 new members for us. This brought approximately \$64k in additional membership subscriptions and increased competition fees. Offset against this in the costs incurred from purchasing equipment and tools from Morisset GC of \$35k and a lessening of weekend green fees due to crowded competition time sheets.

Listed below are some comments regarding more significant items within the accounts

Total revenues improved over the previous year by \$61,730 or some 1.3%. Of this, bar revenues increased by approximately \$60k (4.6%), gaming revenues decreased by \$83k (4.9% compared to a Central Coast average of over 7% loss), membership increased by \$72k (17.6%), raffles increased by \$60k (40.6%), golf cart hire increased by \$17k (15.8%), rent from the restaurant increased by \$1k (1.9%) and other revenues decreased by \$13k (11.3%). Functions and room hire have been shown as a separate item for the first time with comparison shown this year as an increased nett figure of \$24k (41.1%).

Wages wage and on costs increased by \$61k (3.8%). This area of expense is slightly higher than industry standard and is constantly monitored to ensure value is received.

Depreciation and amortisation costs increased by \$14k (3.2%). This policy of applying depreciation rates based on current life expectancy of Club assets is to continue.

Consultant and legal fees reduced by \$7k (23%). Not included, but provided for in the balance sheet, are some consultant fees relating to any future redevelopment of the Club land.

Accounting and audit expenses decreased by \$19k (42.2%).

This year we have included in our expenses two significant items that arose from previous years. Although they both relate to earlier years, they were invoiced to us in the reporting period and it was decided to keep them in this year's accounts. They were, \$13,502 for unpaid workers compensation premiums that resulted from a 2011/12 audit and a water rates account from 2017 of \$19,673k.



Capital expenditure continued during the 2019 year with major items including further upgrades to our gaming machines, course machinery and equipment, greens shed improvements, and office equipment. Total capital expenditure for 2019 was \$432k.

I would like to thank President Ian Spielvogel and the other members of the Board for their support and assistance this year. My thanks also to General Manager David Lulham and his staff for the production and management of our accounts and their assistance throughout the year.

Should any member wish to discuss this report, or other matters financial, please do not hesitate to contact me.

Kind Regards,

Geoff Perkins

Director of Finance



General Managers' Report

Dear Members,

I am pleased to report on a successful year of trading for Wyong Golf Club Ltd for year ending September 30th, 2018. Our operating profit was \$88,199.

A profitable year again has defied many industry trends, especially that of smaller clubs in the registered club industry. Many clubs, especially golf clubs, continue to face financial hardship, amalgamation or closure. Whilst this is a profit, there is still plenty of financial improvement required to ensure the long-term survival and viability of Wyong Golf Club. Revenue growth and diversifying revenues will remain a priority for future years.

Re-investment in our facilities both in the Clubhouse and on the Golf Course continued in 2019. Some of the major projects included: Carpet replacement in the main bar and restaurant, furniture replacement, EGMs upgrades and purchases, installation of draught beer in restaurant, IT upgrades (servers, work stations and secure internet), CCTV upgrades, 15th Green extension, acquiring assets from MCC including a pro-core (coring machine), new vehicle for our superintendent, new fairway mower, irrigation pump replacement and construction of the 14th path alongside the tee. In 2020 we will continue upgrading the club's facilities.

Total Membership for 2019 is 4,922 members which is an increase of 1,089 members. Golf Membership in 2019 has seen a significant increase with total golfing members 885 members. The unfortunate closure of Morisset Country Club has been a key factor in acquiring new golfing members. To all of our new members, we welcome you to Wyong Golf Club. Social Membership is again showing strong signs of growth with over 1000 new social members joining Wyong Golf Club in 2019. In 2020 membership growth, both social and golf, will be continual focus for the Club.

Our cart fleet is now at 28 vehicles and is likely to increase again in 2020. There is direct correlation between social & members greenfees and cart hire use and this is reflective in showing growth in golf related revenues.

Our caterers, Eduardo Filo and Chris Rice have again had another successful year. We have again seen an increase in trade and remain a choice for dining within in the local community. The flexibility and ability to adapt to the business's needs is to be acknowledged. I would like to thank Chris and Eduardo for their hard work during 2019.

Mitch Pryor and his Professional Team continue to coordinate golf operations in an efficient and professional manner. Managing the tee sheet, competitions, social & member play and golf cart allocation on a daily basis is always conducted in a professional manner and we look forward to continue providing similar service in 2020.

The golf course in 2019 has been in exceptional condition. Ultimately, and similar to most years this is driven by weather. Winter was exceptionally dry. This allowed the golf course to be presented in fantastic condition for our major golf events in spring. We still face many challenges on the golf course which are driven by a shortfall in water storage and an ageing irrigation system. Our agronomy/maintenance shed in 2020 will continue to focus on upgrades ensuring we stay abreast of industry trends and compliance.



I would like to take this opportunity to thank all the staff of Wyong Golf Club. As a team we continually strive to provide a higher level of customer service for our members and guests at the Club. Often the hard work and commitment to achieve our goals is overlooked. I thank you for your commitment, loyalty and contribution for the year and look forward to another successful year in 2020.

Members, collectively you have a very diligent, proactive and dedicated Board of Directors who all have the Club's best interest as their main priority. Your board of directors through 2019 were Ian Spielvogel, Geoff Perkins, Tony Newcombe, Judy Wicks, Stuart McLellan, Ken Vaughan, John Witten, Keith Pitty, Steve Wallace, Greg Bridge and Murray Shaw. All directors need to be thanked and acknowledged for the efforts in 2019. In addition to this we all need to acknowledge and thank our Ladies Committees, Wyong Seniors Committees and our Volunteers working on the golf course each week.

I would also like to extend my thanks to Ian Spielvogel and Geoff Perkins who have contributed countless hours of their time to Wyong Golf Club in 2019, your help, assistance and guidance is very much appreciated.

Our strategic planning direction is to continue reviewing opportunities to diversify and increase revenue streams. This is essential to ensure the necessary capital improvements can be implemented both on the golf course and in the clubhouse. We are currently in discussions with council to extend the lease across the golf course land which will secure the clubs tenure on this site. We expect this to be resolved in early 2020. Further work will continue on progressing with a joint venture targeting an over 55's development, this however can be a very long process. We will continue to provide updates through information sessions and communications to the membership.

On behalf of Wyong Golf Club my last thank you is to the members of Wyong Golf Club who have continually shown their support for the club. At a time where many sporting and social clubs are amalgamating or showing signs of financial distress, it is refreshing to see the commitment and passion you as members have for the Club and its future.

Kind Regards,

David Lulham

General Manager



Golf Course Report

Dear Members,

I am pleased to bring you the course report for 2019.

This year has seen the course in the driest condition in recent memory. We have been only watering tees and greens for approximately 2 months with no decent rain predicted in the short-term future. Hopefully the heavens will open and we will get some decent rain soon. The board is currently investigating options to enlarge our water storage but we are unable to give a time frame when this will happen.

This year has seen course super Kent and his staff complete various projects which include the extension of the green surface on the left front and the right side of the 15th green. The second hole has also seen some mounding and turfing carried out on the right-hand side of the fairway at around the 150 mark to alleviate the bare patches. Stairs built into the bunkers on the 15th and 8th holes. Various tree removal and stump grinding throughout the course and tree trimming on the 2nd, 5th and 11th holes. The large tree near the 5th green was also removed. We are currently undergoing the reshaping and extension of the 14th green. This also includes the removal of the rear bunker on the right-hand side and the rebuild and reshape of the front bunker on the left-hand side.

I would like to thanks the Thursday volunteers for their efforts on the course this year. Thanks also to the greens committee Judy Wicks, Ken Vaughan, Greg Bridge and Steve Wallace for their support and input this year.

And finally, to Kent and his staff thank you for your endeavours for the continued excellent presentation of our course under the very trying conditions we have had this year.

Kind Regards,

John Witten

Greens Committee Chairman



Captains' Report

Dear Members,

Welcome members to the Captain's Report for 2019. Another successful golfing year was made possible by the efforts of Kent Smith and his team who produced a course in superb condition, especially for the major events in Spring. More recently the weather has presented challenges to our green staff. At the time of writing, a dry spell is continuing with no sign of rain on the horizon. Since late November it has only been possible to water tees and greens. We thank Kent and his staff for their continued commitment to presenting the course in the best possible condition despite the constraints under which they work. Keep up the good work!

As usual, an early feature during the year was the CCDGA Pennant competition. The chance to play team contests in match play format against other clubs on the Coast was once again relished by those members who were selected to represent Wyong Golf Club. This year proved to be another very successful one. Not only did the B Grade and C Grade teams win their respective Pennants but A Grade reached the final. The combined efforts of A, B and C Grades resulted in Wyong retaining the Sterland Shield! Additionally, the Junior Pennant team had another encouraging year. Congratulations to all players as well as A Grade Manager Mitch Pryor, B Grade Manager Grahaeme Anderson, C Grade Managers Paul Lomas and John Witten, Junior Manager Jason Hyde, their assistants and supporters for giving up their time on behalf of the Club.

Special congratulations to Brodie Acret, Robert Barwick, Graham Bates, Doug Burns, Ron Cremen, Shane Jackson, Ross Taylor and Oliver Thompson for their contributions to the B Grade Pennant winning team and to Gary Belgre, Matthew Dobson, Geoff Evans, Aaron Lovell, Don Paterson, Mike Shearer, Michael Williams and Peter Wouterlood for their contributions to the C Grade Pennant winning team.

Later in the year our Master and Super Senior Pennant teams represented the Club. Congratulations to the Master Pennant squad on another successful year. For the third time in the last five years Wyong made it to the State final, this time falling at the final hurdle at the hands of Mona Vale. Thank you to David McClelland for managing the team. Our Super Seniors enjoyed another great season despite not achieving the same degree of success as last year. Thanks to Terry Hook and Tony Newcombe for managing the team.

Three marquee events for the year that are always a high priority for the Match Committee are the Wyong Open Amateur, the Austbrokers Wyong Pro Am and the Club Championships. As was the case last year, these events were held in September and October with the major greens renovation done in November. Once again this proved to be a successful formula, allowing the greens to be presented in a firm and true condition for the months leading up to and during these major events.

The course for this year's Wyong Open Amateur, a Golf NSW Vardon event held on 8th September, was presented with greens which were in superb condition. Our Open Amateur attracted 246 entries and was won by Reid Brown from Pymble with a fine score of 71 in challenging conditions. Runner-up was Mark Hale from Mudgee with 72 with John Fitzgerald from Yowani a shot further back in third place.

On the following Tuesday 60 golfers competed in the Wyong Senior Open. This year for the first time a Ladies event was held in conjunction with the Men's Golf NSW SOOM event. It was won by Kim



Burke from Shelly Beach by four shots from Wyong's own Sharon Foskett. David McMillan from Twin Creeks won the Men's event with a score of 75, three shots ahead of John Karren from Mona Vale.

On Sunday 22nd September glorious weather greeted our pairs who contested the Mixed Foursomes Championships. Ethan Forsyth and Kelly Edwards successfully defended their title, this time beating Wayne Baker and Ros Sheehy by one shot. The convivial atmosphere in the clubhouse afterwards reflected the fact that this was the best field for many years.

On Wednesday 2nd October a beautiful Spring day heralded another successful Austbrokers Wyong Pro-Am. West Australian Brody Martin for the second successive year was the successful Pro, this time with a fine score of 65. Thanks to David Lulham and Mitch Pryor for all their hard work preparing for the event, to Austbrokers and the other sponsors for making the event possible, to Kent Smith and course staff for presenting the course in immaculate condition, and to Chris and Eduardo for providing a delicious meal.

Our 2019 Club Championships benefited from a course presented in superb condition by Kent and his staff. Whilst we were fortunate that rain did not interfere with the event this year, conditions for the afternoon of the third round were testing to say the least, with ferocious winds proving the undoing of several contenders. In what is believed to be a first in the Central Coast district, all three grades were decided in playoffs. Congratulations to Mark Pavy for narrowly beating David McClelland to become Club Champion. Whilst David was just pipped for the ultimate prize, he did defend his Senior Championship title. Joe Liddle is our new Junior Champion. Lee Payne secured the B Grade Championship whilst Arthur Szady became C Grade Champion. Arthur also went on to win the CCDGA C Grade Champion of Champions award at Gosford several weeks later on the same day that Ethan Forsyth was victorious as CCDGA Singles Champion.

My thanks go to Jan Roache, the Ladies Captain, for her cooperation throughout the year.

A highlight for the Ladies early in the year was the Wyong Classic and Long Markers Shield, held on 22nd March. This year the Classic was won by Stacie McDonald from Merewether GC. The Long Markers Shield was taken out by Roslyn Currey of Wyong. In all, 95 ladies played in the day.

As we have come to expect, the Wyong ladies again held a very successful fund-raising day in aid of charity. On 30th May the Ladies Charity Day attracted 128 starters and raised \$6,000 for Rose Cottage. Our thanks go to all golfers from the district who supported the day.

In September our ladies held a new event in support of RU OK Day. As with the Charity Day, this event was strongly supported with 114 ladies teeing off.

As with the Men's Championships, the Women's Singles Championships were played in superb conditions, thanks to Kent and his staff. Theresa Lonergan once again claimed the Women's Club Championship whilst Suzanne Smith was Division 2 Champion and Margaret Brown secured the Division 3 Championship title.

This year's winners were:

Gascoigne Memorial Trophy:	Jack Osborne
Club Trophy:	Graeme Oakley



WYONG
Golf Club
Phil Hanson

Captain's Trophy:	Phil Hanson
Professional's Trophy:	Damien Cooke
President's Trophy:	Karl Vella
Midweek C Grade Champion:	Bradley King
Midweek B Grade Champion:	Ray Anderson
Midweek A Grade Champion:	Dylan Grogan
C Grade Gold Medal:	Matthew Dobson
B Grade Gold Medal:	Gi-Eun Hong
A Grade Gold Medal:	Dylan Grogan
Team Knockout:	Craig Wickham & Nick Russell
Singles Knockout:	Jason Hyde
C Grade Men's Foursomes Champions:	Brian Steuart & Alan Penney
B Grade Men's Foursomes Champions:	Jon Madigan & Phil Coles
A Grade Men's Foursomes Champions:	Ethan Forsyth & Dylan Grogan
Mixed Foursomes Champions:	Ethan Forsyth & Kelly Edwards
Women's Fourball Champions:	Catherine Parker & Suzanne Smith
Women's Div. 2 Foursomes Champions:	Judy Swift & Jan Roache
Women's Foursomes Champions:	Jenifer Kidd & Susan Martin
Women's Division 3 Champion:	Margaret Brown
Women's Division 2 Champion:	Suzanne Smith
Women's Club Champion:	Theresa Lonergan
A Reserve Scratch:	Scott McQueen
Junior Champion:	Joe Liddle
Senior Champion:	David McClelland
C Grade Champion:	Arthur Szady
B Grade Champion:	Lee Payne
Club Champion:	Mark Pavy

The Match Committee is currently in the process of finalising the calendar of golfing events for 2020. In the main it should look familiar. One change will be the introduction of a Sunday Stroke Trophy, to be contested over the best three of four events to be held in February, May, August and November.



Many thanks to the rest of the Match Committee for your assistance throughout the year. To fellow Board members Tony Newcombe, Ken Vaughan and Judy Wicks, thank you for your unwavering support and willingness to share the workload on behalf of the committee. To Jason Hyde, thank you for continuing in the role of Junior Development Manager. We look forward to the new 2020 Junior program. To Mitch Pryor, our Head Pro, thank you for your continuing unflappable support and valued advice. Thank you also to fellow Board members Geoff Perkins, Greg Bridge, Murray Shaw, Steve Wallace and John Witten for your feedback and support throughout the year.

To David Lulham, our General Manager, your support, hard work and advice is very much appreciated. As I said last year, Wyong Golf Club is truly lucky to have a General Manager with your range of skills, knowledge and experience.

Finally, my heartfelt thanks go to Ian Spielvogel, our Club President. Ian has continued to be a constant guide and has always been willing to pick up the phone when I have called with yet another question. Thank you.

To those who would like to make a contribution to the Match Committee during 2020 without necessarily joining the Board, I will be seeking to facilitate this. Please make your availability known soon after the AGM in February.

To all Members, best wishes and happy golfing for the coming year!

Kind Regards,

Keith Pitty

Captain